


secure minded.

Capability Statement

Where technology finally makes sense.

A photograph showing two men sitting at a round wooden table in a meeting. The man on the right, with a beard and wearing a dark blue shirt, is smiling and gesturing with his hands while speaking. The man on the left, wearing a light blue shirt and glasses, is listening attentively. On the table, there is a laptop, a smartphone, and two glasses of water. A large green plant is visible in the background on the left.

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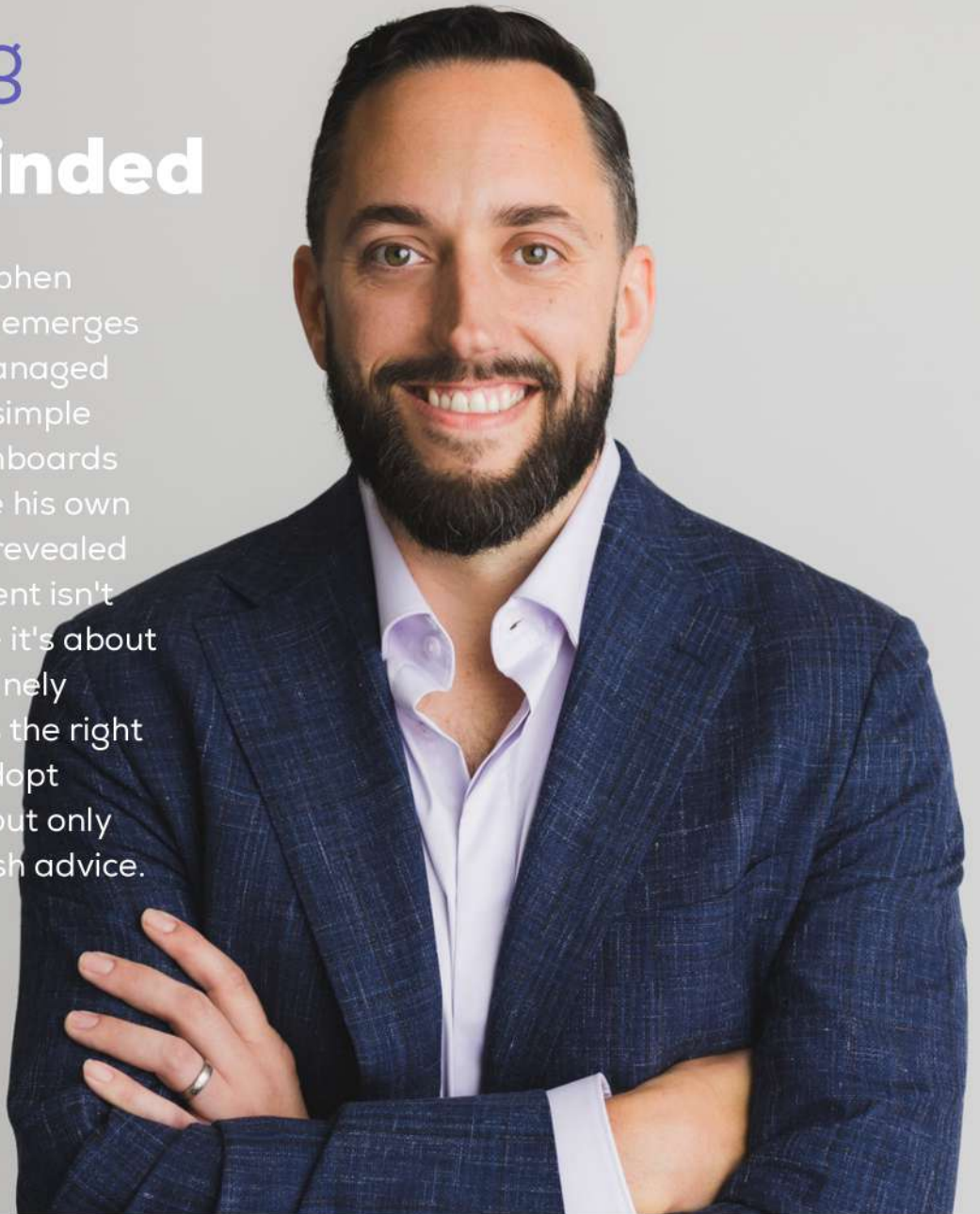
Helping forward-thinking businesses automate workflows and uncover insights using Microsoft Power Platform and AI.

With deep expertise in Microsoft Power Platform and AI, we build tailored solutions that remove manual bottlenecks, surface real-time insights, and enable your team to focus on strategic priorities - not repetitive admin.

We make the complex simple, delivering technology that works seamlessly behind the scenes so you can move faster and make smarter decisions with confidence.

Introducing Secure Minded

Founded in 2024 by Stephen Kearney, Secure Minded emerges from over 20 years in managed service providers and a simple realisation: building dashboards and applications to solve his own management problems revealed that business improvement isn't about more technology - it's about making technology genuinely useful. We believe now is the right time for businesses to adopt emerging technologies, but only with trusted, plain-English advice.



Our Mission is To empower businesses for success in the digital age by transforming complex technology into simple, intelligent solutions that drive real growth. We partner with forward-thinking organisations to eliminate inefficiencies, unlock valuable insights, and create automated systems that free teams to focus on what matters most - strategic success.

Our purpose is simple: to be a trustworthy source of solutions and advice that brings about real progress for your business.

Core Client Offering

Our services are built around a straightforward commitment: eliminate the repetitive tasks holding your team back and give you the intelligence you need to make better decisions.

Custom Business Applications

We build custom applications using Power Apps that do exactly what you need without the million-dollar price tag of traditional development. Project management tools, data collection systems, approval workflows - tailored to your processes and connected to your existing Microsoft 365 environment.

Process Automation & Workflow Optimisation

We use Power Automate to eliminate the repetitive admin work that's draining your team - email routing, document approvals, data entry, file organisation. The boring stuff computers should be doing while your people focus on work that actually moves the business forward.

Business Analysis & Process Improvement

Before we automate anything, we can map your current workflows and identify the bottlenecks causing the pain. You get a clear roadmap of what to tackle first and which changes will give you the biggest bang for your buck.

Business Intelligence & Data Insights

We build Power BI dashboards that turn your messy data into clear insights you can actually act on - the KPIs that tell you whether you're winning or losing, connected to the systems you already use. Your team gets real-time visibility without hunting through seventeen different reports.

Workshop Facilitation and Training

Our hands-on workshops show you what's actually possible with the Microsoft 365 tools you already own. Build real automations on your own laptop - email triage, approval workflows, file management - and walk away with working systems you can use immediately.

Our Values

Trust & Partnership

We build genuine partnerships through honest communication and reliable service. We're not here to sell you stuff - we're strategic partners invested in your long-term success. We explain technology in plain English, never oversell solutions you don't need, and take time to understand your business deeply so we can build solutions that evolve with your needs.

Growth Through Intelligence

We create solutions that serve business goals, not create complexity. Every solution we design focuses on eliminating inefficiencies and creating intelligent systems that drive real business growth. Technology should make your work easier, not harder.

Empowerment Through Learning

We don't just implement solutions - we empower you with the knowledge and confidence to make informed technology decisions. We stay at the forefront of automation innovations while ensuring our clients understand how their systems work and can make smart decisions about what comes next.




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Our Team



Stephen Kearney
Director

Stephen brings over 20 years of experience in managed service providers, progressing from technical roles to management positions where he discovered his passion for using technology to solve real business problems.

Ryan Grady
Power Platform
Specialist

Ryan comes from a development and support background of over 5 years and possesses one of the best technical minds for rapid prototyping and problem solving.



Client Success Stories



DP WORLD

Client: DP World

Challenge:

DP World Brisbane's warehouse staff were spending hours manually transcribing information from plain text labels on export goods into their systems—a process prone to errors that could delay entire shipments. They needed to capture product descriptions, weights, batch numbers, and customer details accurately for export documentation and VGM certificates, but manual data entry was creating bottlenecks in container packing operations.

Secure Minded Solution:

We built a comprehensive Yard Management System using Microsoft Power Platform with AI Builder for OCR text recognition. The solution includes Yard Man (mobile app for photographing labels and AI-powered text extraction), Yard Boss (central management system), and automated workflows for VGM certificate and export manifest generation—all integrated with SharePoint and Office 365 for seamless documentation.

Results:

75% reduction in admin data entry time, 30% improvement in data accuracy, and 50% faster container packing processes. The mobile interface was adopted within days, automated VGM certificate generation streamlined compliance, and complete audit trails strengthened regulatory adherence. The scalable solution is now positioned for expansion to other DP World facilities globally.



"Secure Minded took the time to truly understand our complex export operations and responded with brilliant, innovative solutions. Their team was incredibly responsive throughout the project, available when we needed them and were the perfect guide to the technology we needed. I would highly recommend Secure Minded to any organisation looking for a partner who combines deep business understanding, creative problem-solving and are a pleasure to deal with."

-Joe Castellana, Project Manager - Logistics DP World Brisbane

Client Success Stories



Client: Rangelands Quality Meats

Challenge:

A 10-person meat distributor was managing inventory across multiple Excel spreadsheets with five staff coordinating verbally to track stock. They needed to scale operations, track carton age and weights accurately, and handle industry-specific GS1 barcode variations—but off-the-shelf systems were expensive and didn't fit their workflow.

Secure Minded Solution:

We built StockMan and StockPile—custom PowerApps for mobile receiving/picking and web-based inventory management—with automated barcode parsing, weight tracking, age management, and Xero invoice integration. Delivered in phases using a rapid-development "cowboy hat" approach that kept costs under \$50,000.

Results:

Complete inventory visibility with exact carton weights and ages, automated invoice generation eliminating manual calculations, faster stocktakes with digital verification, and a system now being considered for sale to other meat distributors. Six months of daily use with same-day issue resolution.

“

“Steve and the team at Secure Minded completely transformed how we manage stock. Their custom-built PowerApps gave us full visibility of carton weights and ages, automated our invoicing, and eliminated hours of manual work. The system fits our workflow perfectly and has run flawlessly for six months—truly a game-changer for our business.”

– Alister Hughes, Business Manager – Quality Meats

Client Success Stories



Client: Hypex Group

Challenge:

The industry standard Excel spreadsheet was a massive macro enabled document that frequently caused delays and data loss for staff on a daily basis.

Hypex Group were also about to commence supplying a Health Check service and requested assistance with a process for data entry

Secure Minded Solution:

We designed a detailed Power BI dashboard that performed the complex calculations from the data in SharePoint lists. It provided a portal for their clients to access as required as well.

For the Health Check we created a PowerApp that facilitated their data entry while out in the field and automated their document creation.

Results:

A 30% reduction in lost time and effort and a near total reduction of time spent producing client reporting.

The PowerApp completely automated the document creation tasks and provided an offline data entry capability for remote locations that can sync back and securely store the information.



Steve has been an outstanding supporter of our business, consistently going above and beyond to ensure we're well looked after. He combines exceptional technical expertise with the ability to explain complex concepts in clear, straightforward terms. I couldn't recommend him more highly.
- Mitchell Thompson, Director - Hypex Group

Client Success Stories



**Queensland
Government**

Client: Department of Transport & Main Roads

Challenges:

Existing processes that utilised Microsoft Excel created a bottleneck of manual handling to produce reports which led to staff spending time transferring data manually and creating complex issues for reporting.

There was also a Project Management PowerApp solution that had been implemented poorly by the vendor which staff were unable to gain benefit from in it's current state.

Secure Minded Solution:

We built a PowerApp solution that allowed information to be captured directly from the stakeholders and fed directly into the Power BI dashboards.

We performed a correct data import to the model-driven Project Management solution and customised the application to increase the value it provided to the team.

Results:

Gave 20% of 2 FTE working hours back to the team and reduced time spent curating reports by 70%.

The Project Management solution is now in production and we continue to customise and improve it's functionality as the department needs change and grow.

From manual data transfer and broken apps to automated reporting and tools the team actually uses. Sometimes the best technology investment is fixing what you've already paid for.

Your Next Steps

We offer two ways to start working together:

Free Initial Consultation

Book a no-obligation conversation to discuss your business challenges and explore whether intelligent automation could help. We'll talk about your specific situation, not give you a generic sales pitch.

'Beyond the AI Hype: The Modern Professional' Workshop

Join our hands-on, one-day workshop where you'll build real automation solutions using the Microsoft 365 tools you already own. Leave with working systems and a clear roadmap for your next automation priorities.

Ready to work smarter, not harder?




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